

Crop Prices Used in Five Year Average						
USDA Na	ational Agricu	Itural Statistics	Service			
Crop Year	Corn	Soybeans	Wheat			
2019	\$4.20	\$9.15	\$5.25			
2018	\$3.74	\$8.69	\$5.08			
2017	\$3.61	\$9.62	\$4.90			
2016	\$3.61	\$9.66	\$4.25			
2015	\$3.89	\$9.16	\$4.57			
2014	\$3.78	\$10.30	\$5.60			
2013	\$4.41	\$13.00	\$6.54			

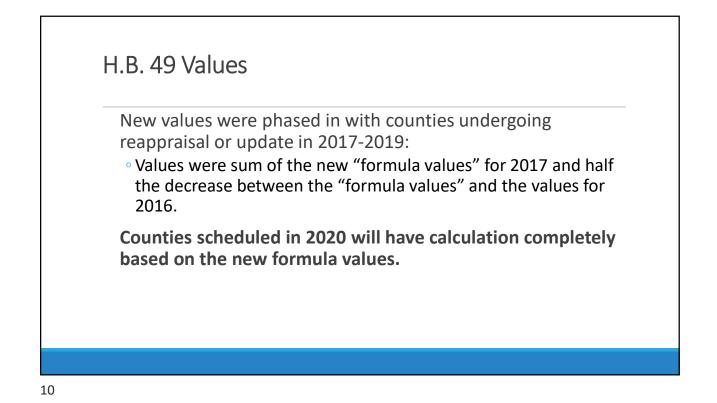
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	2017	2019	2020	2017-20	ance 2019-20	
Corn	\$4.51	\$3.68	\$3.63	(\$0.88)	(\$0.05)	
com	Υ 4. Σ Ι	Ş 5 .08	J J.0J	-19.5%	-1.4%	
Beans	\$10.83	\$9.78	\$9.12	(\$1.71)	(\$0.66)	
				-15.8%	-6.7%	
Wheat	\$5.53	\$5.15	\$4.84	(\$0.69)	(\$0.31)	
				-12.5%	-6.0%	

Non-Land Production Costs Base & Added Unit, 2017-2020 Variance <u>2017</u> 2019 2020 <u>2017-20</u> <u>2019-20</u> \$538.78 **\$519.04 \$503.44** (\$35.34) (\$15.60) Corn \$1.38 (\$0.07) (\$0.05) \$1.45 \$1.43 +bu \$347.10 **\$338.54 \$331.48** (\$15.62) Beans (\$7.06) \$1.05 \$0.90 \$0.89 (\$0.16) (\$0.01) +bu Wheat \$336.21 \$319.08 \$303.88 (\$32.33) (\$15.20) \$1.62 \$1.41 \$1.33 (\$0.29) (\$0.08) +bu

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Capitalization Rate TY 2017 & 2020			
	2017	<u>2020</u>	
Mortgage/Equity Ratio	80/20	80/20	
Interest Rate, 25-Year Fixed			
Multi-flex Loan*	5.55	5.69	
Equity Rate**	7.73	7.36	
Tax Additur	1.6	1.6	
Capitalization Rate	8.0%	7.9%	
*Farm Credit Services 25-year fixed mult \$75,000 and over.	i-flex rate for loa	n amounts	

**25-year avg. rate of return on farm equity/USDA



SOIL:	Millgrove, Sil	tloam		
SLOPE:	0-2	Loam		
EROSION:	Slight			
DRAINAGE:	Very poorly			
PROD. INDEX:	100			
		CORN	BEANS	WHEAT
PI DAT yield/acre	(1984)	144	52	64
% increased yiel	1	1.375424	1.375342	1.55
adjusted yield/acro	•	198	72	99
X Crop Price/Unit		\$3.63	\$9.12	\$4.84
= GROSS INCOM	ACRE	\$718.74	\$656.64	\$479.16
YIELD / ACRE		198	72	99
BASE YIELD		132	40	58
= YIELD ABOVE E	ASE	66	32	41
X ADDED UNIT CO	DST	\$1.38	\$0.89	\$1.33
ADDED UNIT COS	T / ACRE	\$91.08	\$28,48	\$54.53
BASE YIELD COS	ſ	\$503.44	\$331.48	\$303.88
= TOTAL NON-LA	ND PROD. COSTS	\$594.52	\$359.96	\$358.41
NET RETURN / AC	RE	\$124.22	\$296.68	\$120.75
X CROPPING PAT	TERN	0.372	0.572	0.056
= ROTATIONAL N	ET RETURN / ACRE	\$46.21	\$169.70	\$6.76
TOTAL ROTATION	AL NET RETURN	\$222.67		
BASE CAP RATE		0.079		
UNADJUSTED VA	UF	\$2,818,64	SAY	\$2.820

 Cropland, Simple Average CAUV Value by Productivity Index 2012-2020									
PI	2012	2013	2014	2015	2016	2017	2018	2019	2020
0-49	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350	\$ 350
50-59	362	516	700	518	466	430	400	378	351
60-69	610	1,218	1,778	1,371	1,235	1,061	896	731	488
70-79	1,147	1,958	2,728	2,347	2,255	1,969	1,723	1,469	1,073
80-89	1,717	2,743	3,718	3,354	3,302	2,909	2,586	2,270	1,783
90-99	2,128	3,310	4,428	4,104	4,074	3,602	3,226	2,863	2,303
100+	2,490	3,780	5,030	4,770	4,750	4,205	3,810	3,420	2,820
All Soils Average	\$ 719	\$1205	\$1668	\$1388	\$1310	\$1153	\$1015	\$876	\$668

