

## **What Businesses will prosper from the Oil and Gas industry?**

Along with traditional industries, entrepreneurial and creative businesses can do very well.

Opportunities are broad and successful companies may need to make adjustments to their current method of doing business. The oil and gas industry works 24/7/365 and they expect their contractors to do the same. They may call a local business at 2AM to supply materials or services.

The businesses that will have the greatest opportunities to profit fall into a number of categories:

- apparel and footwear -- flame resistant uniforms, weather (hats, gloves, etc) goggles steel toe boots, etc.
- communications and electronics – cell phones, satellite phones, network service providers (set up new offices)
- cleaning -- apartments, trailers, campers, industry, laundries/cleaners [especially delivery service to drilling sites),
- construction – electrical, fabrication, machine shops (especially those that can do threading), modular buildings/pre-fab/temporary buildings, road (concrete/paving, aggregate/quarries to build roads)
- equipment -- air compressors, generators, hardware stores, steam cleaners, rental (cranes/heavy equipment, cars, trucks, vans), and welding supplies
- food and beverage -- caterers, food trucks, restaurants (24-hour service and those with web sites), convenience stores (especially 24-hour stores)
- healthcare -- hospitals, physical therapy, and urgent care facilities
- housing/lodging,
- industrial supply cleaners, filters, fuel/lubricants, hoses/fittings, tires
- landscaping
- shopping – Wal-Mart's, clothing, hunting/sporting goods
- tourism (especially male-related activities such as sports, hunting, fishing, movies)
- office – furniture new and used, sales and rentals desks, filing cabinets, computers, signage
- pipe/pipeline
- professional services – accountants, attorneys, architects, engineers, energy conservation services, environmental/regulatory consultants, finance, GIS/mapping services, land services, supply chain management
- real estate
- safety – supplies and certifications
- security
- sheet metal and steel fabricators
- site prep and well construction - surveying, records management excavation, fencing, pad liners, containment pads
- storage – general and pipe
- sound containment – compressor stations
- transportation – truck/hauling (water, sand, cuttings, stone) wastewater
- utilities –water, waste water treatment, port-a-pot rentals
- vehicle – accessories, ATV's, rentals, service/repair, trailer sales and rentals
- workforce – colleges, vocational tech training, temp agencies